

## **Role Application: Growth Developer**

### **Why you should think about joining us:**

We are looking for someone who has ambition to develop business and growth projects across Health and Wellbeing. LivingCare have a whole range of services and products for roll out into the marketplace and want someone to develop and deliver on these.

The individual will be responsible for developing relationships, write business cases and develop ideas for growth. We have significant opportunities for business and individual growth and we will support the individual in this.

### **About the person we want to join our team.**

We want someone who is focussed on delivery and development of ideas, committed and able to work on their own. We want someone who isn't scared to challenge.

The ideal candidate will:

- Be trustworthy
- Be dedicated
- Have vision
- Must be able to work on their own initiative
- Have experience of this or a similar role
- Must be able to travel around independently
- Be able to multi-task
- Be self motivated
- Want to achieve the best possible

### **The Role:**

- Full Time
- Home working and Office Working blend
- Travel across Yorkshire and potentially wider
- Salary is £20,000 to £25,000
- Some weekend work will be required

This role will sit within the commercial and partnerships team. Working with the team you will be developing business opportunities, business growth plans and relationships. This will include days of report writing, it will include relationships with key stakeholders, mapping out across the various regions we work around opportunities, threats and how we can develop. You will help with event development and delivery.

You will work across all our group from sports, health, NHS and wellbeing agendas. Keeping abreast of all these would be key.

**Application Process:**

The application process is in three stages:

Stage One:

We would like you to submit the following as an application:

- A personal statement
- A portfolio of work that you have done that demonstrates your experience and development
- A statement of intent – what do you want to achieve in this role and what your career ambitions are
- A statement or discussion piece around LivingCare's portfolio of service.

Second Stage – if shortlisted:

- Half Day assessment centre focussed on developing business opportunity from idea to implementation.

Third Stage – if shortlisted:

- Informal interview with three-four people including external stakeholders.

If you wish to discuss this role further, you can contact Luke Minshall on 07850381942 or [luke.minshall@livingcare.co.uk](mailto:luke.minshall@livingcare.co.uk)